

Matteo Di Paolo

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WORK EXPERIENCE

Gimede

Founder and CEO

Rome, Italy
December 2017 - Now

- Gimede wants to revolutionize the world of investing in renewables through a platform of data storage powered by blockchain technology

E4E – Engineering for Energy S.r.l.

Co-Founder and CEO

Rome, Italy
September 2014 - Now

- Energy saving company (family business spinoff) focused on efficiency improvement through a bundle of new technologies
- Executed projects for private and public clients including technologies distributed under national exclusive
- Worked on the development of innovative products with industrial partners in the lighting sector

Equita SIM S.p.a., Investment Banking Division

Intern

Milan, Italy
January 2014 – June 2014

- Generalist team spanning the field of M&A, ECM and Debt Restructuring. Directly involved in origination and execution of top tier deals.
- Joined the deal process for Fincantieri IPO, La Stampa-Secolo XIX merger, sell side advisory for a Banco Popolare € 3 bn NPLs portfolio plus others including RFP for Poste Italiane IPO Global Coordinator selection, debt restructuring for mid cap company, ABB for Italian blue chip.
- Dropped final offer in order to pursue a different career path.

Morgan Stanley International, Ltd

Summer Analyst –Debt Capital Markets, Italian Coverage Team

London, United Kingdom
Summer 2012

- Supported the team in cash flow modeling, new clients targeting and pitching, bond and swap derivatives pricing, daily macro updates for clients, book building.
- Selected an in depth analysis of new funding opportunities for Italian companies coordinating contributions from Honk Kong, Tokyo, Frankfurt and New York branches.
- Selected deals included emissions from Generali (Senior Subordinated € 750 mm), Fiat (Senior € 600 mm), SNAM (senior € 1 bn included in the spin-off plan), derivatives transactions for Beni Stabili S.p.a.. Joined the regular meeting with Italian treasury over bond emissions.
- Went back to university after the internship.

EDUCATION

Università Commerciale Luigi Bocconi

Master of Science, Finance

Milan, Italy
September 2011 - April 2014

- **Final Mark:** 100/110
- **Thesis:** “Cross country determinants of R&D with a focus on foreign ownership”
- **Relevant Courses:** Corporate Finance, Financial Reporting, Risk Management, Project Finance and Structured Finance for Green Business
- **Obtained full tuition ranking in the top 3 positions at the entry test**

Università di Roma Tor Vergata

Bachelor of Science, Economics of Financial Intermediaries

Rome, Italy
September 2008 - October 2011

- **Final Mark:** 110/110 cum laude
- **Thesis:** “Why do people pay taxes: Prospect theory vs Expected utility Theory”
- **Relevant Courses:** Business Administration, Accounting, Political Economics, Monetary Politics

Liceo Classico Istituto Salesiano Villa Sora

High School Diploma, Maturità Classica

Frascati, Rome, Italy
September 2003 - July 2008

- **Final Mark:** 100/100

EXTRACURRICULAR ACTIVITIES

Glitch Magazine – Contributor - June 2017-now

- Online magazine. Contributions spanning different fields with an in-depth analysis of world events

Rome, Italy

The New’s Room – Editor - January 2017-now

- Selected among three hundreds contestant to join an under-35 editorial staff running a bimestrial magazine spanning the fields of politics, economy and technology with the support of senior journalists

Rome, Italy

Rome Maker Fair, Blast, others - Intel Inc., Scuter S.r.l., Foodation S.p.a.

- Joined as an assistant for various innovation fairs and other events in order to keep in touch with the startup and technology environment

Rome, Italy

McDonald’s UK Ltd – Waiter – Summer 2009

- Worked as a waiter in the London Eye restaurant in Central London

London, United Kingdom

Istituto Salesiano Villa Sora - Summer Camp - Summer 2006-2007

- Joined as a volunteer coordinating sport activities for 500 kids between 6 and 12 years old

Frascati, Rome, Italy

SKILLS & INTERESTS

- **Languages:** Mother tongue Italian; Fluent in English; Basic in Spanish
- **Certifications:** IELTS 7.5 (12/2013), Bloomberg Assessment Test (ranked at the 99th percentile worldwide)
- **Technical Skills:** MS Office, Bloomberg Terminal, Thomson Reuters, Factiva, Basic at AutoCAD
- **Sports and Interests:** Football, Cycling, Jogging, Politics, History and International Relations are a big part of my spare time readings and writings.